

The Power of Heart Leadership **Coaching**

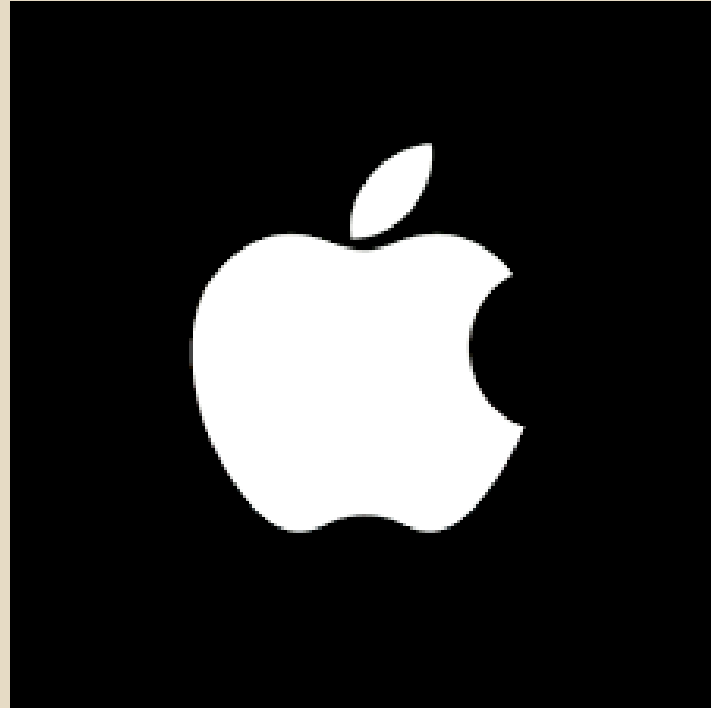
IFC Grow Learn Connect (GLC) Program
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John Mattone Global (JMG)

Objectives

1. Identify the importance of leadership and today's organizations.
2. Moving the needle!
3. Recognize the value of Executive Coaching as a vital strategy to leadership development today.
4. Start your transformational journey with heart leadership.



Steve Jobs MINDSET

Steve Jobs Secrets of Life

<https://youtu.be/kYfNvmF0Bqw?si=UWKTejC8lu9Oc3tW>

VUCA WORLD

(Volatility, uncertainty, Complexity, and Ambiguity)

What is the human element you missed the most during the
pandemic?

Be Passionate ... Show Passion ... Lead with Passion



- It is about leading with Purpose
- It is about embracing your heart
- It is about listening to yourself
- It is about listening to your emotions
- It is about self-connection

The world today is lacking **heart** leaders!


There are many intellectual leaders, but very few

Heart leaders/ Servant leaders...

1. Signs of burnout are growing, with **72 percent reporting that they often feel exhausted after work** in 2023, an increase from 60 percent in 2020. (DDI)
2. Leaders facing mental health and wellbeing challenges are **4 times more likely to want to leave** their employers. (McKinsey)
3. **62 percent of leaders communicate what success looks like** and 52 percent make others aware of their employees' success. (O.C.Tanner)
50. 57 percent of employees feel appreciated by their leaders. (O.C. Tanner)

4. Within talent and people management, **86 percent of respondents say coaching employees, and 56 percent say development of employees are the top two ways they add the most value.** (McKinsey)
5. 54% of companies saw their **employee turnover rate** increase over the past year. (DDI)
6. Leaders who can be vulnerable are trusted 5.3 times by their employees, while leaders who admit to their failures are trusted 7.5 times by employees. (DDI)

Collaboration skills: Boost leadership

 resume.io

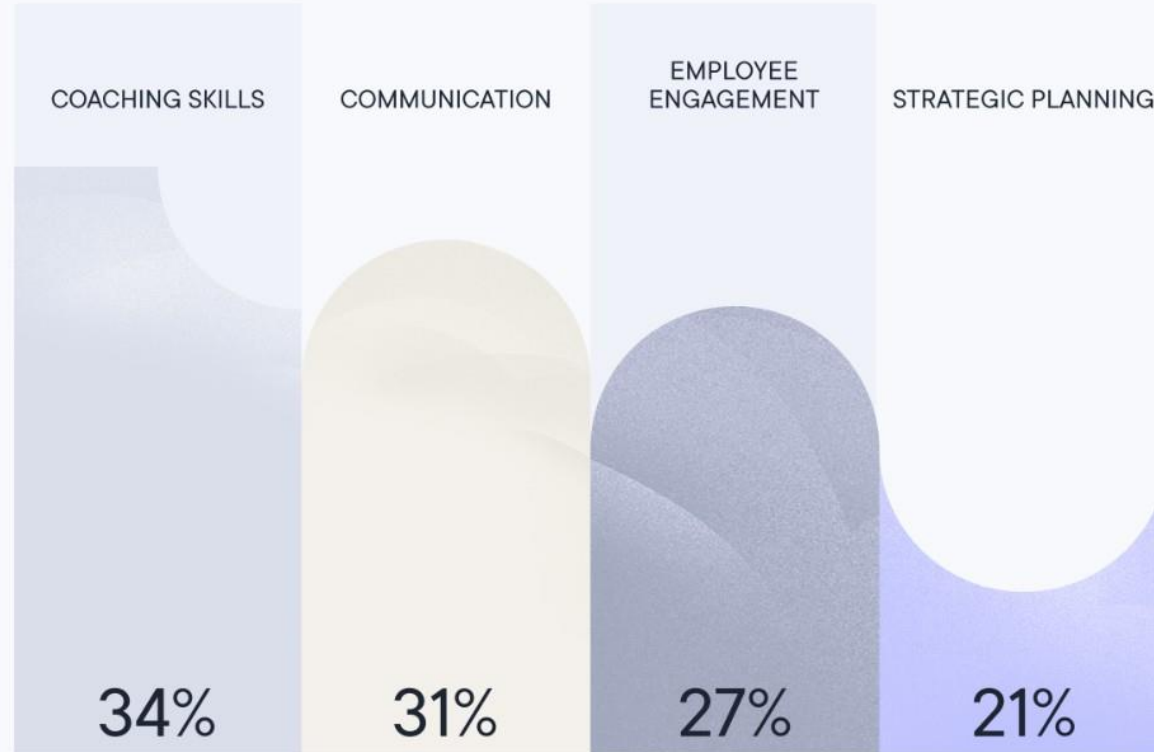
According to a report by LinkedIn, 83% of employers rank collaboration as one of the top skills they seek in potential leaders. Effective collaboration skills can significantly enhance your leadership capabilities by fostering a more inclusive and productive work environment

Collaboration

83%

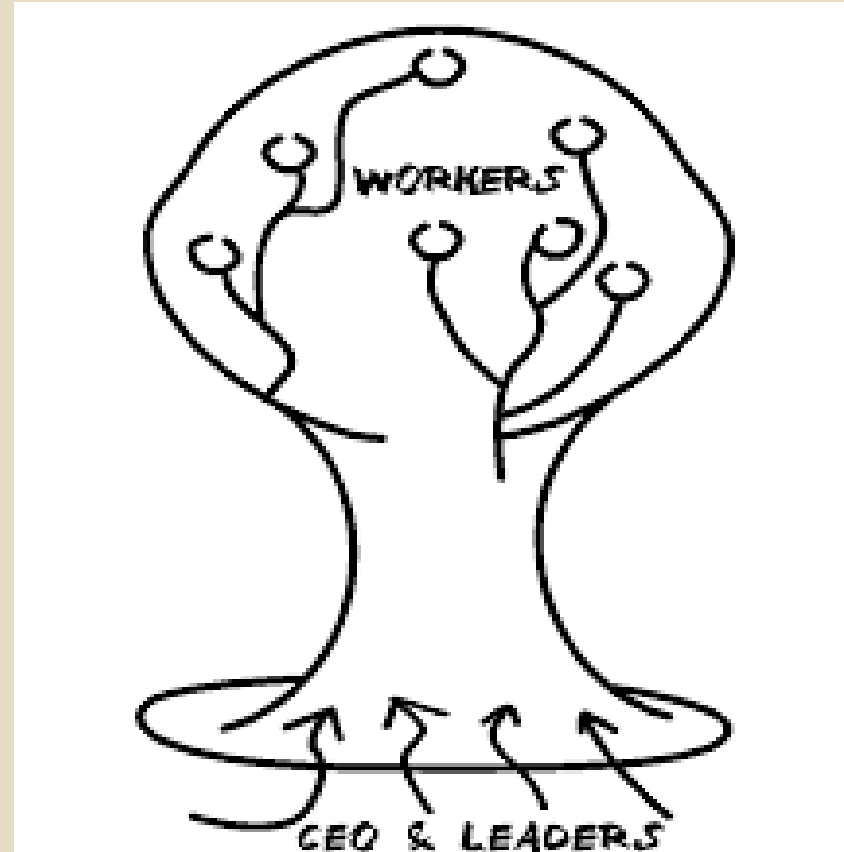
SOURCE: WWW.LINKEDIN.COM

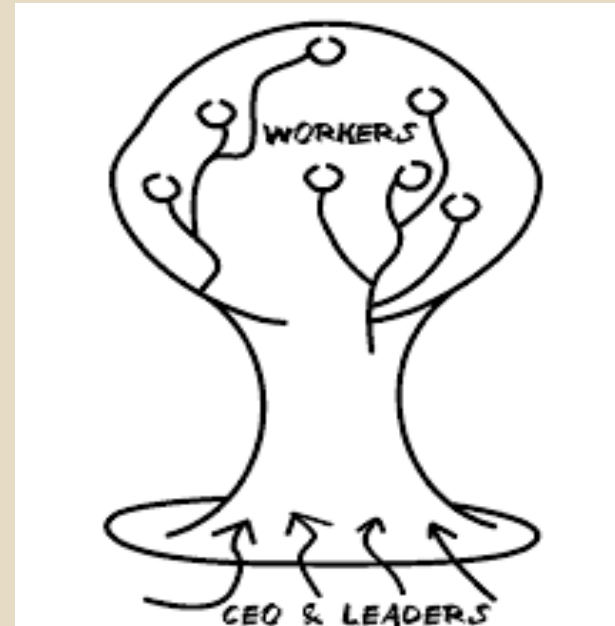
Companies prioritize four essential leadership skills:



SOURCE: THOMAS GRIFFIN





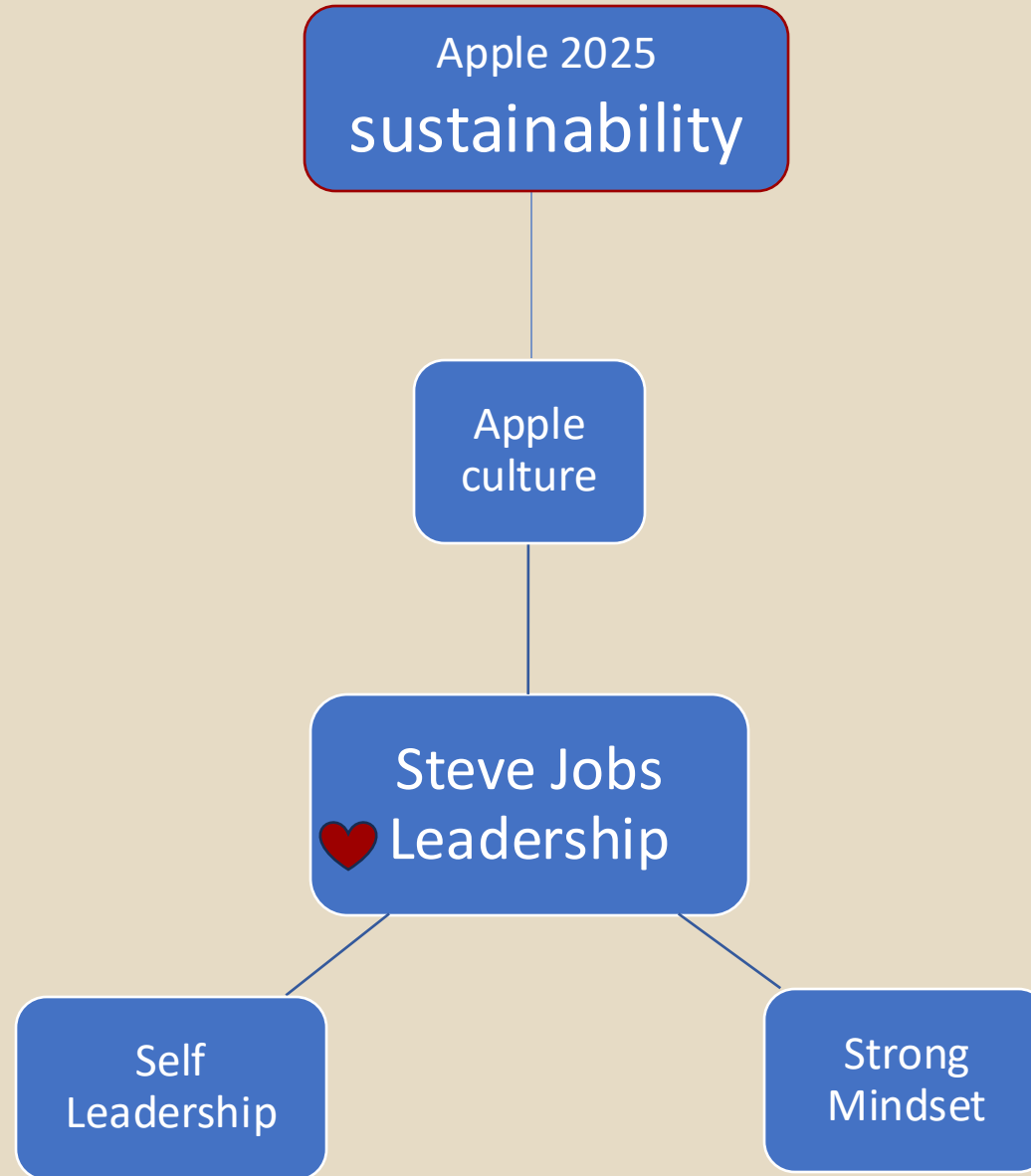


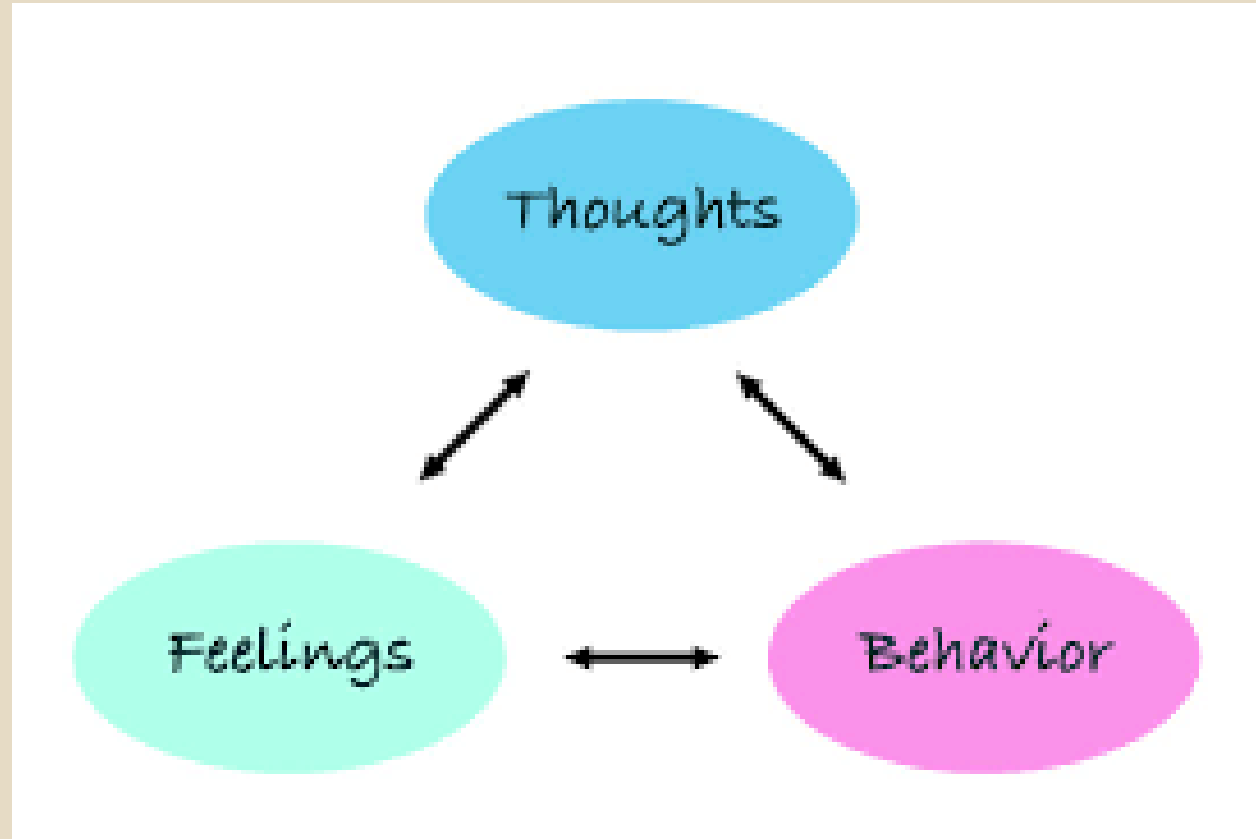
Why Heart Leadership ?



Culture eats strategy for breakfast

- Peter Drucker

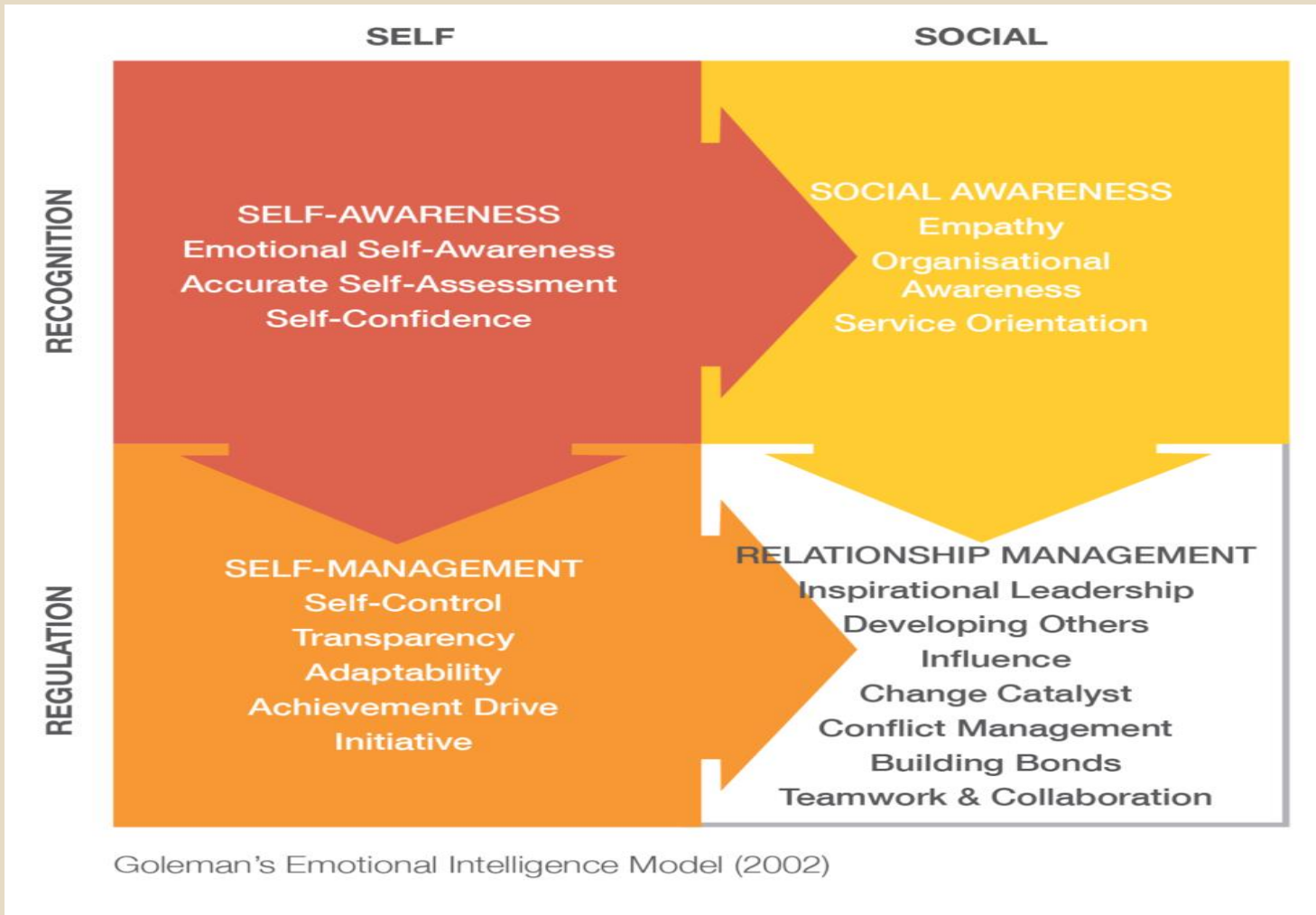




Inner Core & Outer Core



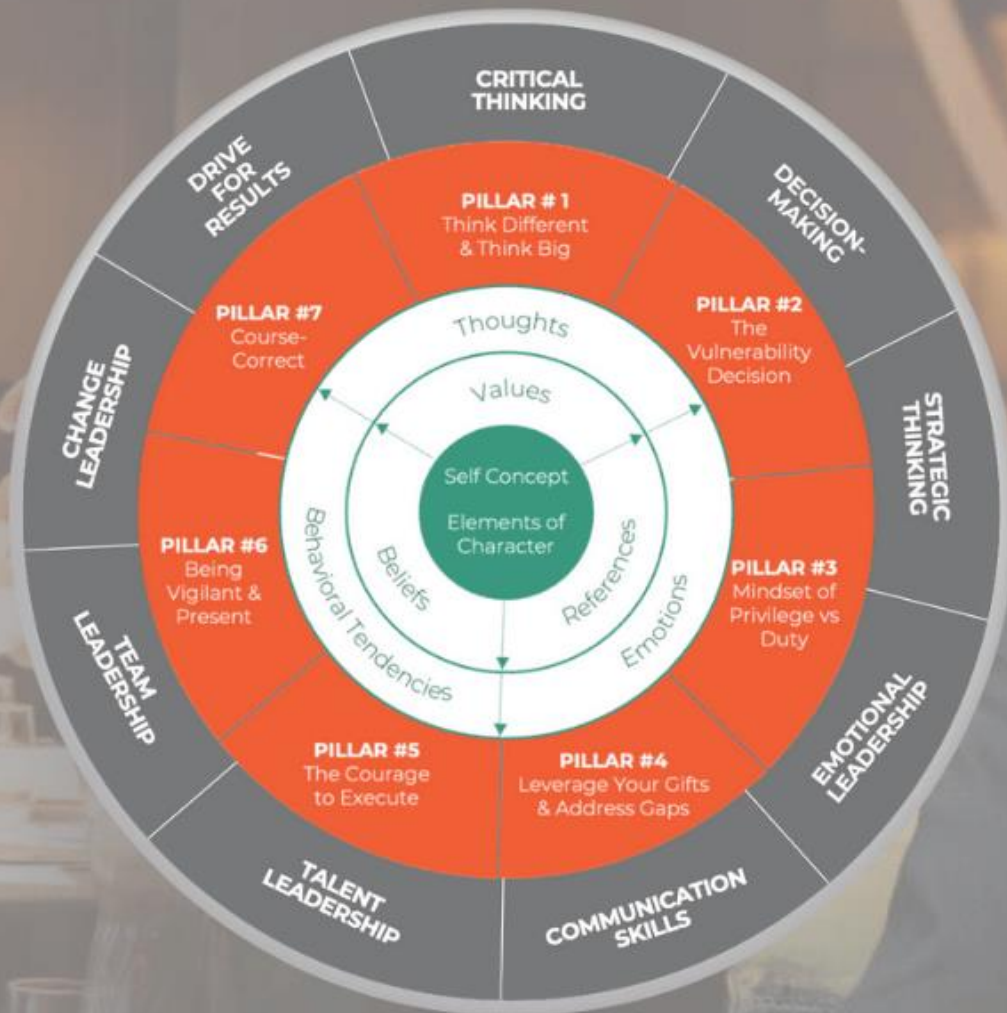
Emotional Intelligence





Research by organizational psychologist Tasha Eurich shows that while 95 percent of people think they are self-aware, **only 10 to 15 percent truly are.**

Wheel of Intelligent Leadership®



Inner-Core
(White/Green)

The Required Self-Concept, Character, Values, Thoughts, Emotions and Beliefs that provide the Foundation for Leadership Greatness in the Outer-Core to be realized

+

Ignitors of Leadership
Growth in the 9 outer-core
IL competencies

+

Excellence
in the IL outer-core
competencies

=

**Individual leadership & Organization
Masterpiece is created in support
of Organization's Vision/Mission**

In his second session with John Mattone,

Steve Jobs said, “John, I’ve got to tell you. I’m very very proud of what I’ve been able to accomplish in my life, very proud. But, I need to share something with you.”

John said: “Please do.”

Steve Jobs said, “John, I could have been better”

“I’m proud, but I really honestly could have been a better leader.

I also could have been a better father, and I could have been a better husband.”

<https://www.youtube.com/watch?v=0CTPrQK4-mc&t=603s>

The Lesson!

John Mattone said:

“ You know **what his problem was?**

It's a problem that many of you see! he was **afraid to dig deep into his soul**, he was **afraid to go in here, pull it out, share it authentically with the people.**

That was his Gap! but when you saw him speak, just go watch the old films.

Steve Jobs on a platform, he was an amazing speaker. You know why he was an amazing speaker? he never spoke from here! spoke from where? His heart, he showed his heart selectively.”

<https://www.youtube.com/watch?v=0CTPrQK4-mc&t=603s>

Start today to create your ***Masterpiece*** on the earth

Inside each one of you, there is a HEART LEADER ...

you just need to connect with it, and activate it ...

Start leading **YOURSELF** today and take the vulnerability decision
so that you can lead **OTHERS** tomorrow **with vulnerability, purpose,**
and passion...

- What is the first baby step you **CAN** start with to create your Masterpiece on earth/ your Legacy ?

Enjoy the journey...

References

- <https://resume.io/blog/interesting-leadership-statistics>
- <https://youtu.be/kYfNvmF0Bqw?si=UWKTejC8lu9Oc3tW>
- Mattone, J. (2020). The Intelligent leader: Unlocking the 7 secrets to leading others and leaving your legacy. Wiley.
- https://www.youtube.com/watch?v=ro_pQVZOc&list=PLJ6QhWMnErwlykW7UwIfmRE62ngV9pcrj
- <https://www.youtube.com/watch?v=0CTPrQK4-mc&t=603s>
- <https://johnmattone.com/>