

LEADING WITHA COACHING MINDSET







MEET YOUR WEBINAR SPEAKERS



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MAKING USE OF THE ONLINE TOOLS DURING THE WEBINAR



WEBINAR EXPECTATIONS AND BENEFITS





WEBINAR OBJECTIVES

By the end of this webinar, you should be able to:

- Identify how coaching can help to unleash organisations' potential
- Identify how an individual can be an enabler of continuous development
- Understand the secret to unlocking creativity and productivity within organizations

POLL LET US TAKE A POLL NOW





WEBINAR ROADMAP

- The Guide to Training by IFC
- What is Coaching?
- Coaching Mindset
- Leading with a Coaching Mindset
- Boundaries of Coaching
- Growth and Fixed Mindsets
- Client-centered Perspective
- Managing Your Emotions
- Everyone needs a Coach
- What can support you?
- Conclusion

THE **GUIDE TO** TRAINING **BY IFC**



WHAT IS COACHING?



ICF Definition

Partnership: *Thought provoking & creative process*

Aim: Achievement of maximum potential

Development: *Personal and/or professional*

International Coaching Federation

Guide: *Own thoughts & ideas; client fully capable of taking own decision*

It is not: *Mentoring, Therapy, Counselling, Consultancy*

Responsibility & Accountability: Self, Coachee, Client

Coaching involves "partnering with clients in a thoughtprovoking and creative process that inspires them to maximize their personal and professional potential" (International Coach Federation).





COACHING MINDSET

Coaching Mindset is developing and maintaining a **mindset** that is **open**, **curious**, **flexible** and **client-centered**. -International Coaching Federation (ICF)

LEADING WITH A COACHING MINDSET



Be curious!!!

Resist the urge to always provide answers!!!

THEY ARE MORE CAPABLE HAN YOU KNOW

BOUNDARIES OF COACHING



GROWTH AND FIXED MINDSETS



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CLIENT-CENTERED PERSPECTIVE

RESOURCEFUL CREATIVE AND WHOLE

MANAGING YOUR EMOTIONS-RESPONDING VS REACTING

"Let's not forget that the little emotions are the great captains of our lives, and we obey them without realizing it."

- Vincent Van Gogh





Does every leader need to have coaching skills? **Please share your** thoughts

What can support you to lead with a coaching mindset?



- Acquire coach training skills
- Become a certified coach
- Engage a coach

HOW COACHING IS INFLUENCING PEOPLE AND THE WORKPLACE



Source: ICF Global Coaching Client study 2016

SUMMARY



CONCLUSION

"We have done lots of research over the past three years, and we have found that leaders who have the best coaching skills have better business results."

-Tanya Clemens, V.P. of Global Executive & Organizational Development at IBM



WEBINAR OBJECTIVES REVISITED

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THANK YOU